

PROGRAMA DE PÓS-GRADUAÇÃO EM ADMINISTRAÇÃO

PLANO DE ENSINO

					ANO E SEMESTRE
					2021/2
PROFESSOR(A)					
Ricardo Teixeira Veiga					
DISCIPLINA					CÓDIGO
Business Models					CAD009
CARGA HORÁRIA	CRÉDITOS	HORÁRIO	BIMESTRE	DIA DA SEMANA	
30 h.	02	08:00 – 11:45	2st.	Thursday	
AUTORIZA A OFERTA DE MATRÍCULA NA MODALIDADE DISCIPLINA ISOLADA?					
<input type="checkbox"/> Não <input checked="" type="checkbox"/> Sim – Número de vagas: 04.					
AUTORIZA OFERTA DE MATRÍCULA DE GRADUANDO NA MODALIDADE DISCIPLINA ELETIVA?					
<input checked="" type="checkbox"/> Não <input type="checkbox"/> Sim – Número de vagas (até 2 vagas): _____					
A DISCIPLINA É MINISTRADA EM IDIOMA ESTRANGEIRO?					
<input type="checkbox"/> Não <input checked="" type="checkbox"/> Sim Qual: Inglês					
PROJETO(S) DE PESQUISA APROVADO(S) EM ÓRGÃO(S) DE FOMENTO QUE PODE(M) SER VINCULADO(S) À DISCIPLINA					
Double diploma in BRICS NU Master program «International Marketing and Business» by RUDN and UFMG					
AGÊNCIA(S) DE FOMENTO					
NÚMERO DE PROTOCOLO DO REGISTRO/DA APROVAÇÃO NA PLATAFORMA BRASIL (se for o caso)					
EMENTA					
<p>To provide a theoretical foundation for understanding and designing business models based on a historical perspective, progressively incorporating the demands for social and environmental value propositions beyond the economic conventional view.</p>					

PROGRAMA
<ol style="list-style-type: none"> 1. Introduction. 2. Concept and archetypes of business models. 3. Different business models. 4. Business Model Canvas and its variants. 5. An ethical foundation for sustainable business models.
BIBLIOGRAFIA BÁSICA
<p>Baldassarre, B., Calabretta, G., Bocken, NMP, & Jaskiewicz, T. (2017). Bridging sustainable business model innovation and user-driven innovation: A process for sustainable value proposition design. <i>Journal of Cleaner Production</i>, 147, 175-186.</p> <p>Biloslav, R., Bagnoli, C., & Edgar, D. (2018). An eco-critical perspective on business models: The value triangle as an approach to closing the sustainability gap. <i>Journal of Cleaner Production</i>, 174, 746-762.</p> <p>Bolis, I., Morioka, SN, & Sznelwar, LI (2017). Are we making decisions in a sustainable way? A comprehensive literature review about rationalities for sustainable development. <i>Journal of Cleaner Production</i>, 145, 310-322.</p> <p>Bull, M., & Ridley-Duff, R. (2019). Towards an appreciation of ethics in social enterprise business models. <i>Journal of Business Ethics</i>, 159(3), 619-634.</p> <p>Ching, HY, & Fauvel, C. (2013). Criticisms, variations and experiences with business model canvas. <i>European Journal of Agriculture and Forestry Research</i>. 1(2), 26-37.</p> <p>Geissdoerfer, M., Savaget, P., Bocken, NM, & Hultink, EJ (2017). The Circular Economy – A new sustainability paradigm? <i>Journal of Cleaner Production</i>, 143, 757-768.</p> <p>Geissinger, A., Laurell, C., Öberg, C., & Sandström, C. (2019). How sustainable is the sharing economy? On the sustainability connotations of sharing economy platforms. <i>Journal of Cleaner Production</i>, 206, 419–429.</p> <p>Jonas H. (2014) Technology and Responsibility: Reflections on the New Tasks of Ethics. In: Sandler RL (eds) <i>Ethics and Emerging Technologies</i>. Palgrave Macmillan, London. https://doi.org/10.1057/9781137349088_3</p> <p>Joyce, A., & Paquin, RL (2016). The triple layered business model canvas: A tool to design more sustainable business models. <i>Journal of Cleaner Production</i>, 135, 1474-1486.</p> <p>Kraaijenbrink. (2012). Beyond the business model: The Value Model Canvas. Kraaijenbrink Training & Advises. (Quoted by Cheng & Fauvel, 2013).</p>

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- Magretta, J. (2002). Why business models matter. *Harvard Business Review*.
- Osterwalder, A., & Pigneur, Y. (2010). *Business model generation: a handbook for visionaries, game changers, and challengers* (Vol. 1). John Wiley & Sons.
- Osterwalder, A., Pigneur, Y., Bernarda, G., & Smith, A. (2014). *Value proposition design: How to create products and services customers want* (Vol. 2). John Wiley & Sons.
- Seabode, D., Jeanrenaud, S., & Bessant, J. (2012). Managing innovation for sustainability. *R&D Management*, 42 (3), 195-206.
- Smiley, M. (2017). "Collective Responsibility", *The Stanford Encyclopedia of Philosophy*. <<https://plato.stanford.edu/archives/sum2017/entries/collective-responsibility/>>. Accessed on 10/28/2020.
- Wirtz, B. W., Pistoia, A., Ullrich, S., & Göttel, V. (2016). Business models: Origin, development and future research perspectives. *Long Range Planning*, 49(1), 36-54.
- Yin, J., Qian, L., & Singhapakdi, A. (2018). Sharing sustainability: How values and ethics matter in consumers' adoption of public bicycle-sharing scheme. *Journal of Business Ethics*, 149 (2), 313-332.

TEXTOS E DOCUMENTOS DISPONÍVEIS NA WEB

Various papers at CAPES portal.

SISTEMA DE AVALIAÇÃO

- Attendance: 08 (eight) points.
- Seminars: 40 (forty) points.
- Written works: 12 (twelve) points.
- Business model design: 40 (forty) points.

INFORMAÇÕES ADICIONAIS

Distance learning course.